### Impact of AIOs

Some good news for SEO... and some challenges too!



Al Overview

Learn more :

Here are some tips for ranking in Google's Al Overviews: 🕝

· Create high-quality content: Make sure your content is accurate, up to date, and reliable. 🔗

• Write clearly and concisely: Use short paragraphs, bullet points, and lists to break down complex information. @

· Show expertise, authoritativeness, and trustworthiness: Use author credentials, citations, and backlinks from reputable sources.

· Update content regularly: Keep your content current with the latest trends, data, and best practices.

How to Rank in Al Overviews: Content Optimization Tips - seoClarity

Aug 6, 2024 - As such, it's essential to structure your content in a user-friendly manner to enhance your chances of

seoClarity

How to Rank in Google's Al Overviews - Ex Struggling to know how to use AI with your market

This is how AIOS appear today

Show more V



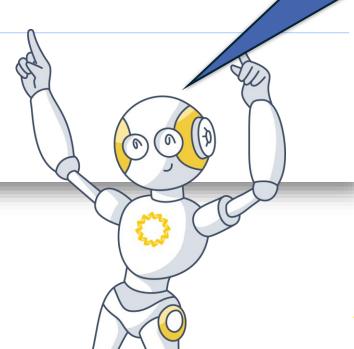


seoClarity

https://www.seoclarity.net > blog > how-rank-ai-overvie...

#### How to Rank in Al Overviews: Content Optimization Tips

Aug 6, 2024 - Update Content Regularly. Regularly updating your content ensures it remains relevant, accurate, and useful, which is crucial for ranking in ...





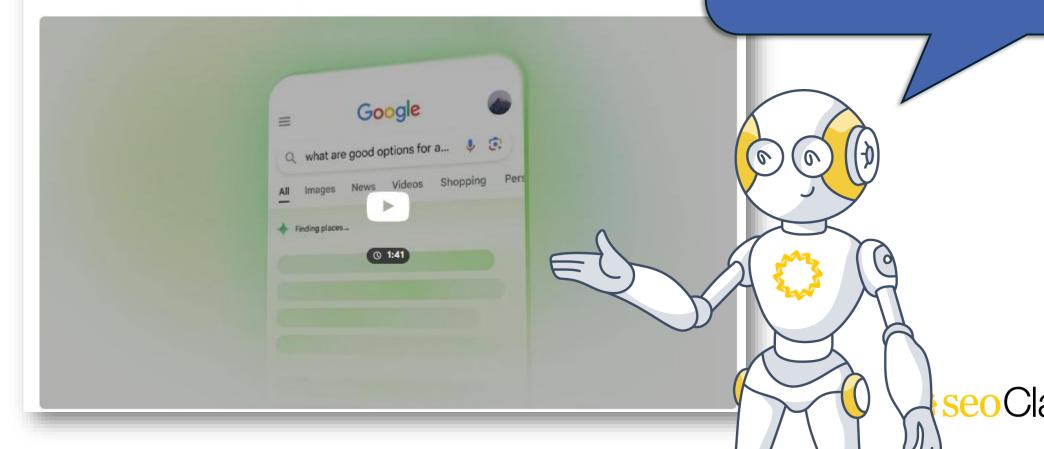
Generative AI in Search: Let Google do the searching for you

May 14, 2024 5 min read With expanded Al Overviews, more planning and research capabilities, and Al-organized search results, our custom Gemini model can take the legwork out of searching.



VP, Head of Google Search

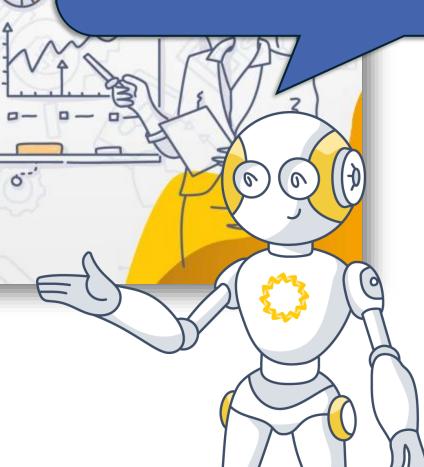
Released to US public search 14 May 2024 at Google I/O



SEOCLARITY RESEARCH STUDY

# Impact of Google's Al Overviews: SEO Research Study



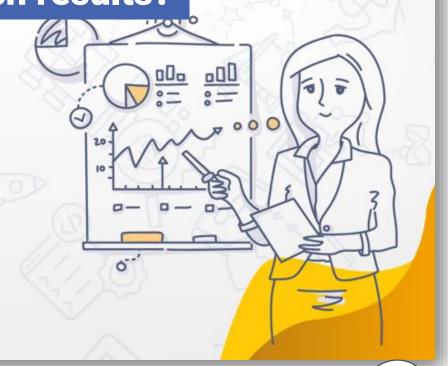




### How often do AlOs appear in search results?

SEOCLARITY RESEARCH STUDY

## Impact of Google's Al Overviews: SEO Research Study





### Al Overviews Appear in 7.6% Of Searches (Down From 17.4%)

Of the thousands of queries we tracked before May 30, 2024, 17.4% resulted in an AI Overview response.

On May 30, 2024, however, Google released an <u>AIO pullback announcement</u> stating that they made over a dozen technical system improvements to address concerns over "odd, inaccurate, or unhelpful AI Overviews."

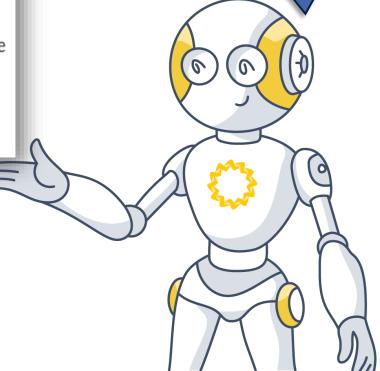
Since this announcement, diverse types of client sites that all had over 20% AIO for their keywords before May 30 saw an overall drop of 20% of those keywords showing AIO.

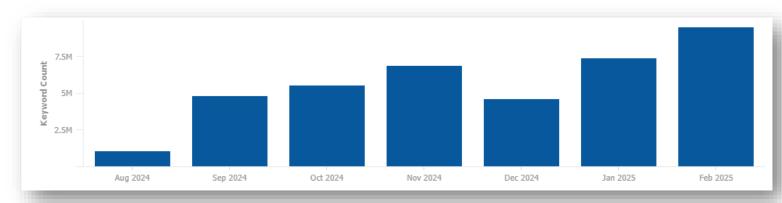
For clients we analyzed post-May 30, the average appearance of AIO is now down significantly to 7.6%.

Source: seoClarity estimate based on client keyword sampling

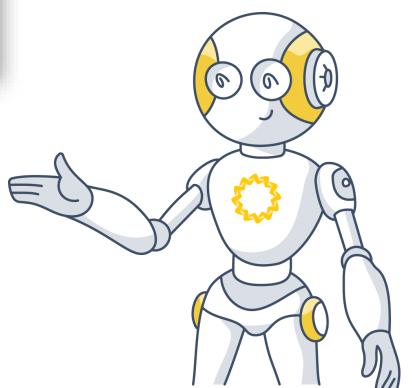


Initially, AIOs went from 17.4% to 7.6% over the first few weeks after introduction

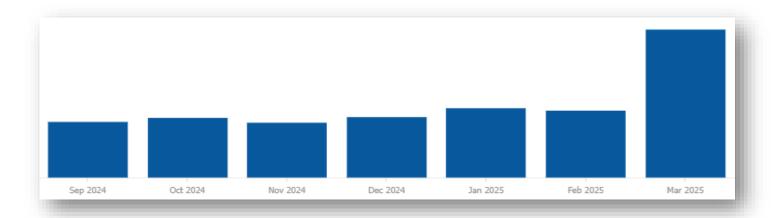




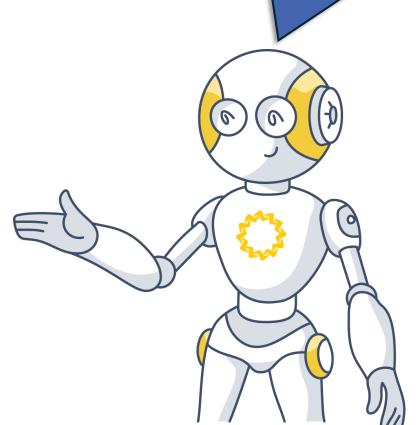
Now at 10.4% of US Desktop keywords (the highest ever). and...







9.5% of US Mobile keywords – Doubled during the March 2025 algorithm update!





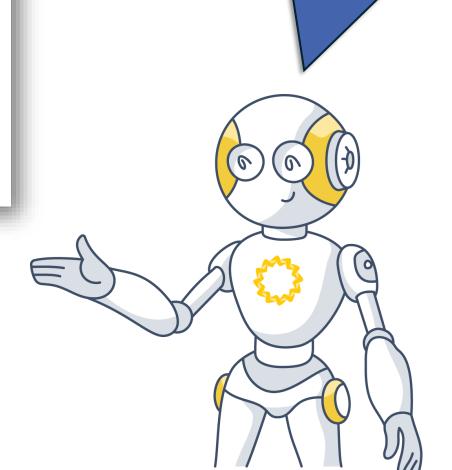
Google The Keyword

#### **Expanding AI Overviews**

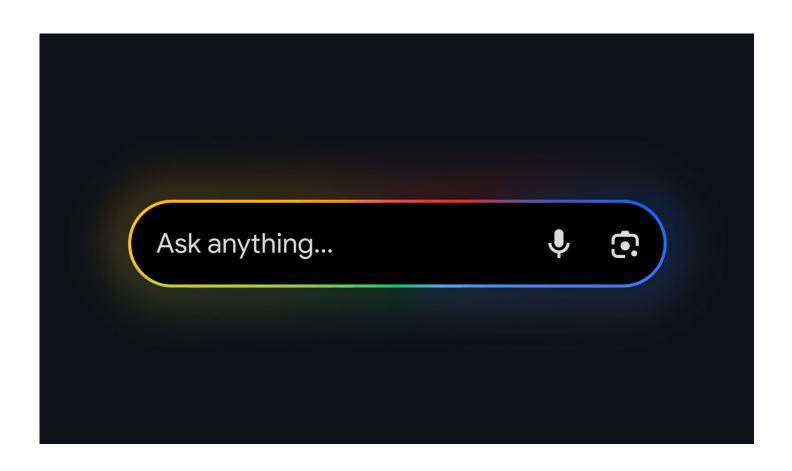
Today, we're sharing that we've launched Gemini 2.0 for Al Overviews in the U.S. to help with harder questions, starting with coding, advanced math and multimodal queries, with more on the way. With Gemini 2.0's advanced capabilities, we provide faster and higher quality responses and show Al Overviews more often for these types of queries.

Plus, we're rolling out to more people: teens can now use Al Overviews, and you'll no longer need to sign in to get access.

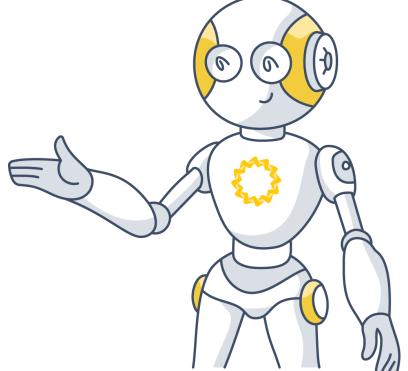
AlOs now powered by Gemini and appearing for more technical questions



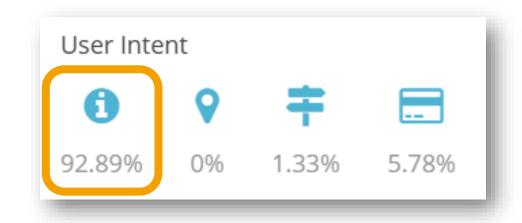


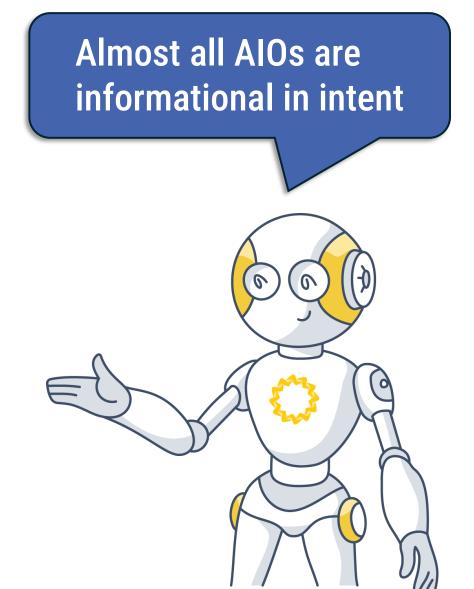


Al Mode experiment now in Google Labs

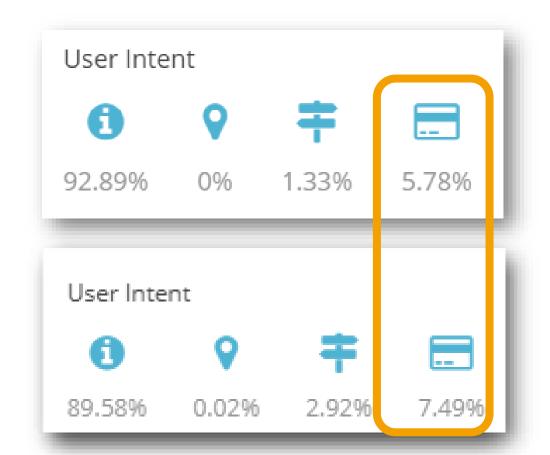


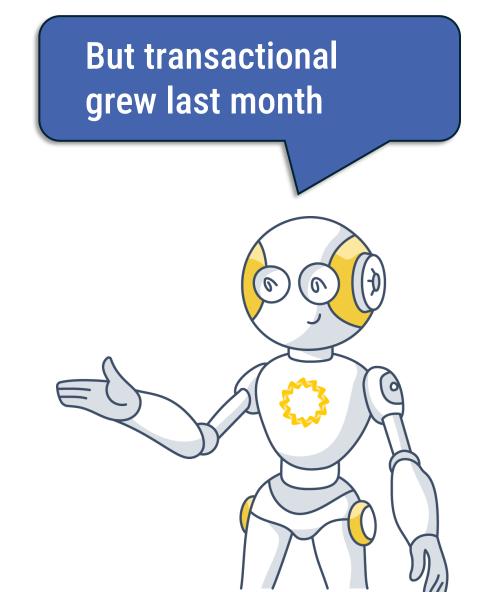




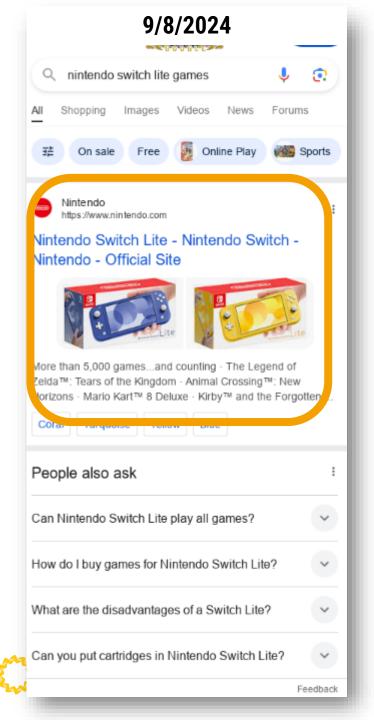


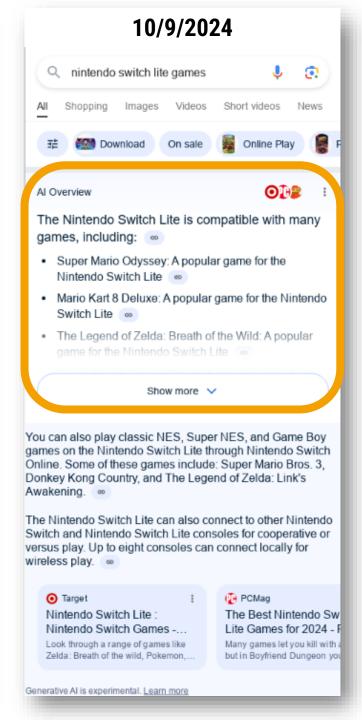




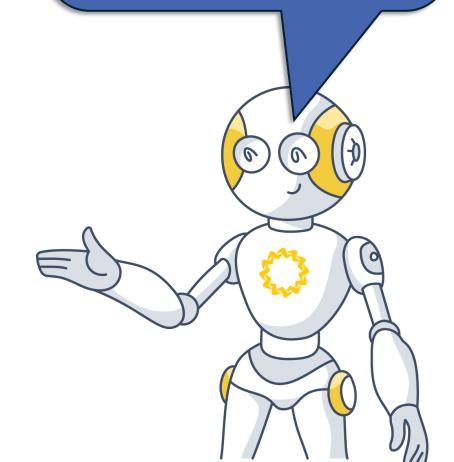








Even when intent is transactional, AIO tends to be mostly info

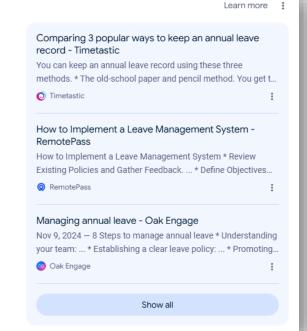




A holiday recording system can help you keep track of time off work and manage leave. Here are some options for holiday recording systems:

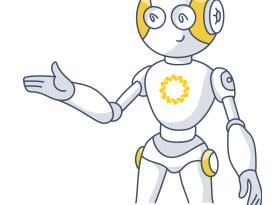
- Timetastic: An app that helps staff book time off work and keeps track of everything
- Spreadsheet: A way to keep an annual leave record @
- Paper and pencil: A traditional method where you create your own system using printed leave tracking forms or templates
- Leave management software: A system that can help you manage leave, including defining objectives, establishing an approval flow, and choosing the right software

Some tips for managing annual leave include: Establishing a clear leave policy, Promoting early planning, Prioritizing fairness and equity, and Fostering transparency.



Transactional keyword.

Notice informational intent of the AIO, so not really competing





#### **Al Overviews by Industry**

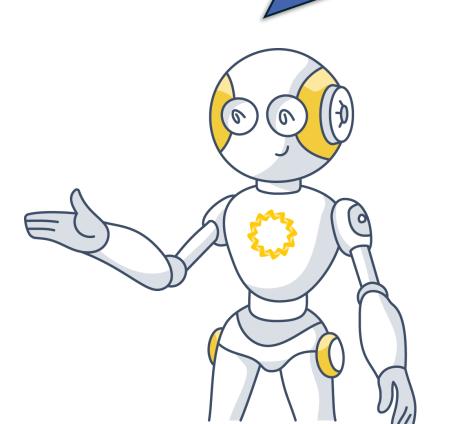
Top 20 Industries showing AI Overviews Febru2025

- 1. Health
- 2. Business & Industrial
- 3. News, Media & Pubs.
- 4. Arts & Entertainment
- 5. Family & Community
- 6. Computers/Electronics
- 7. Hobbies & Leisure
- 8. Internet & Telcom
- 9. Jobs & Education
- 10. Beauty & Personal Care

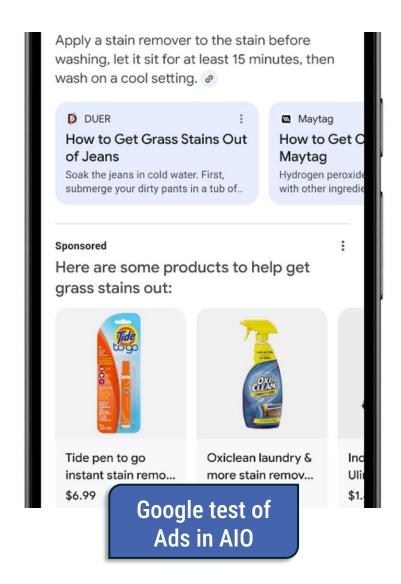
- 11. Finance
- 12. Law & Government
- 13. Home & Garden
- 14. Travel & Tourism
- 15. Food & Groceries
- 16. Sports & Fitness
- 17. Vehicles
- 18. Real Estate
- 19. Occasions & Gifts
- 20. Apparel



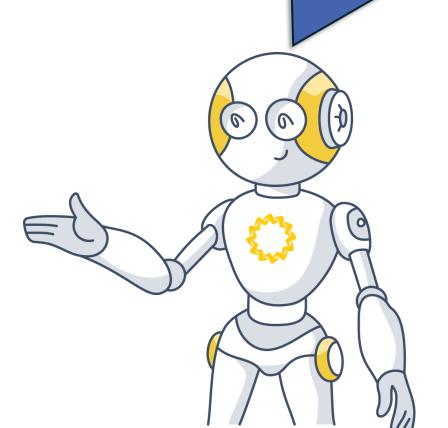








Also note that Google is already testing placing ads in AlOs





### Monitor Brand Representation

 Track AI Overviews to ensure the responses accurately reflect the brand message

#### Track Growth in Transactional Intent

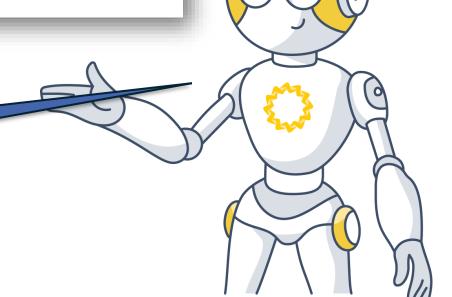
 Introduction of Ads and Google Shopping results could increase occurrence for Transactional Keywords

### Optimize for AI Overviews

- seoClarity research shows
   Al Overviews are sourced
   from Top 10 ranking sites
   >90% of the time
- Content that addresses the intent will be essential to win in Al Overviews

Our recommended strategy



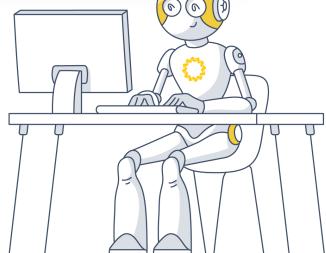


#### How to rank in an AIO

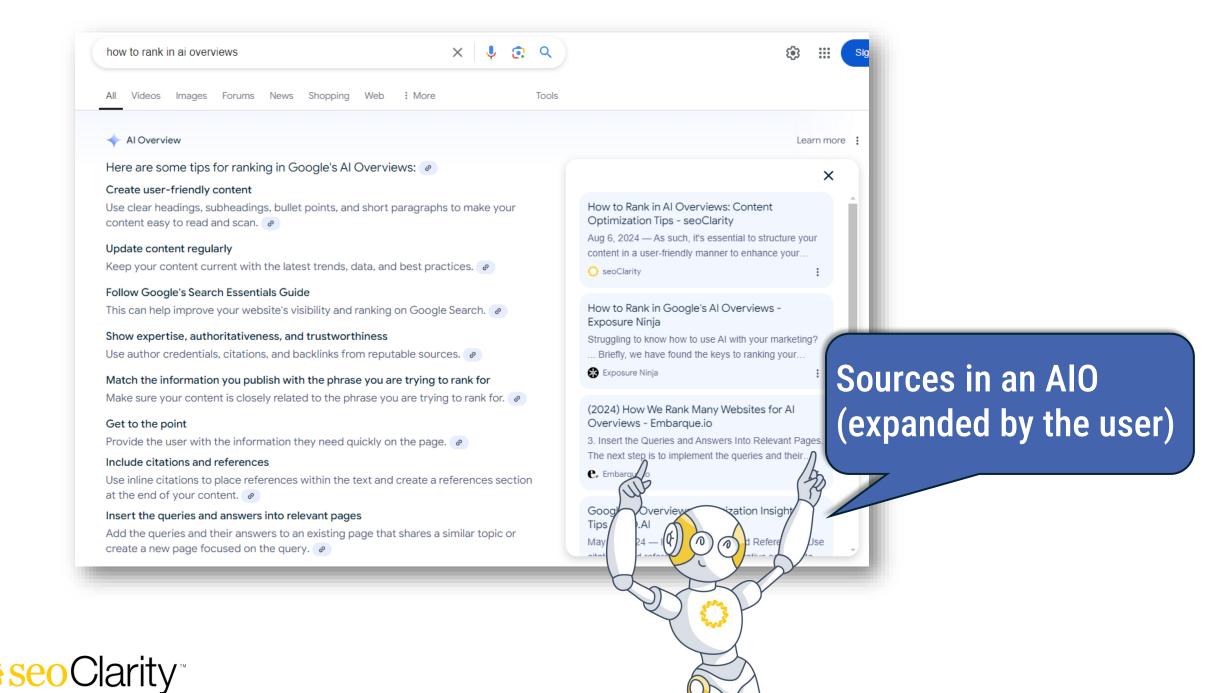
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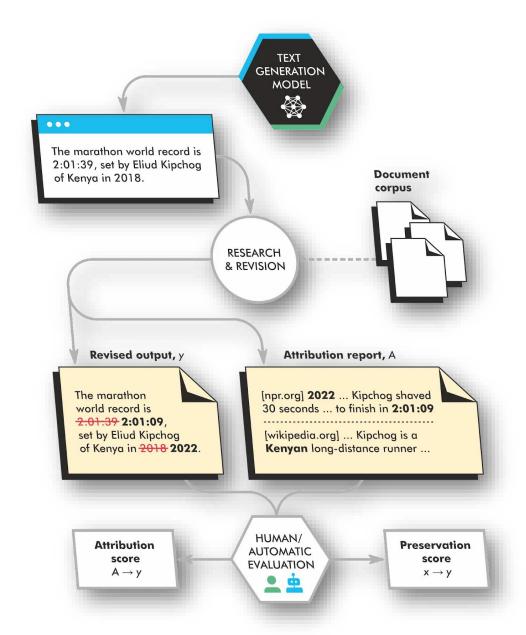
# Impact of Google's Al Overviews: SEO Research Study



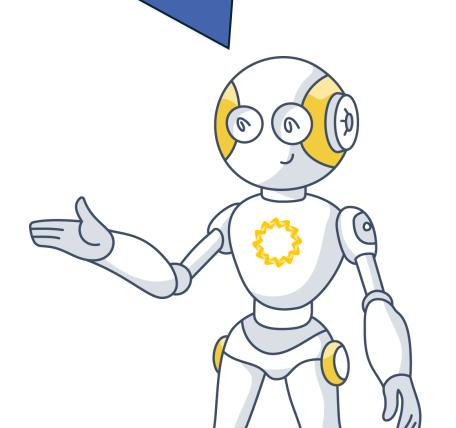




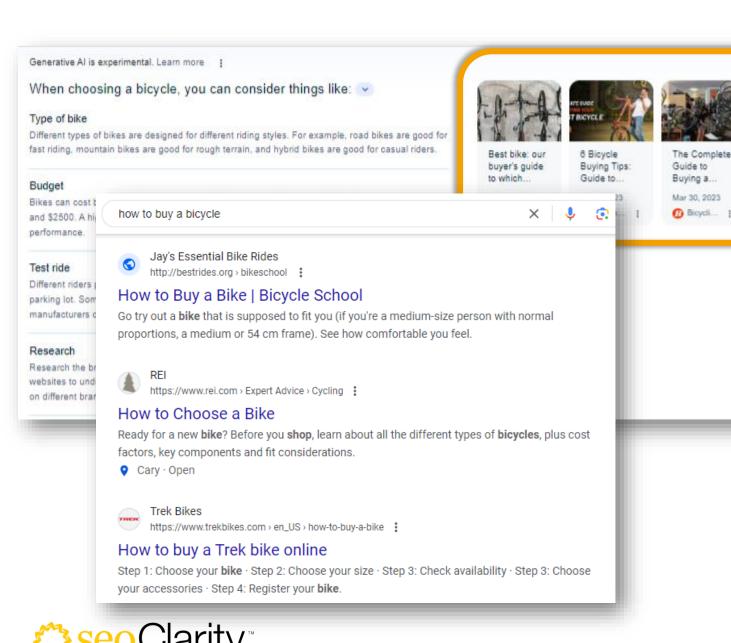




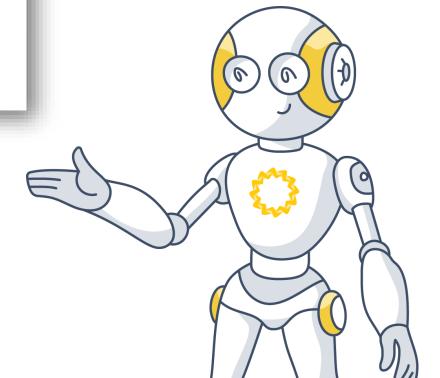
They're actually "check sources" that verify the Al-generated text





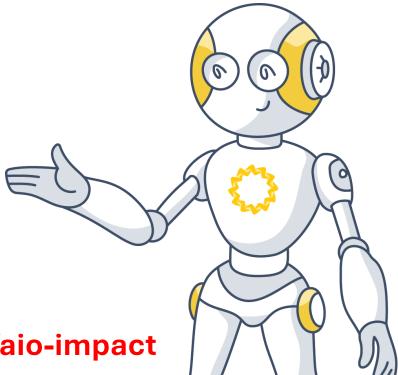


In SGE, no significant correlation between sources and top results





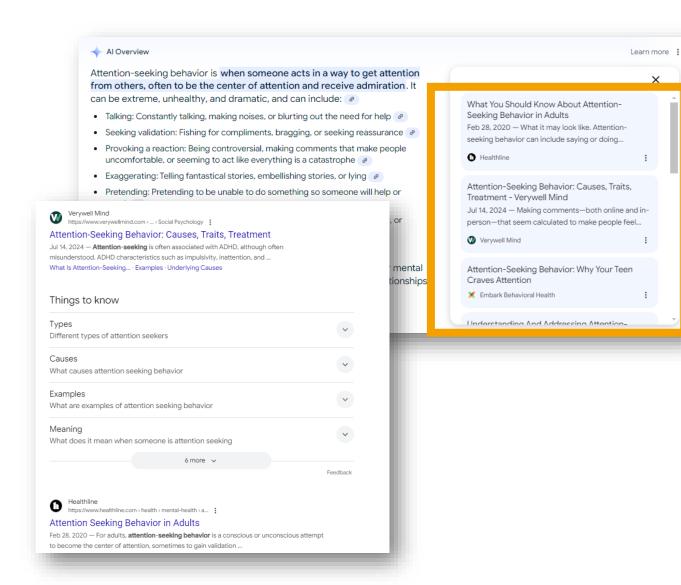
Now 99.5% of AlOs have at least one source from top 10!



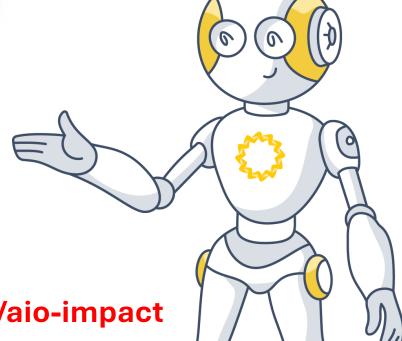


Full research paper at bit.ly/aio-impact



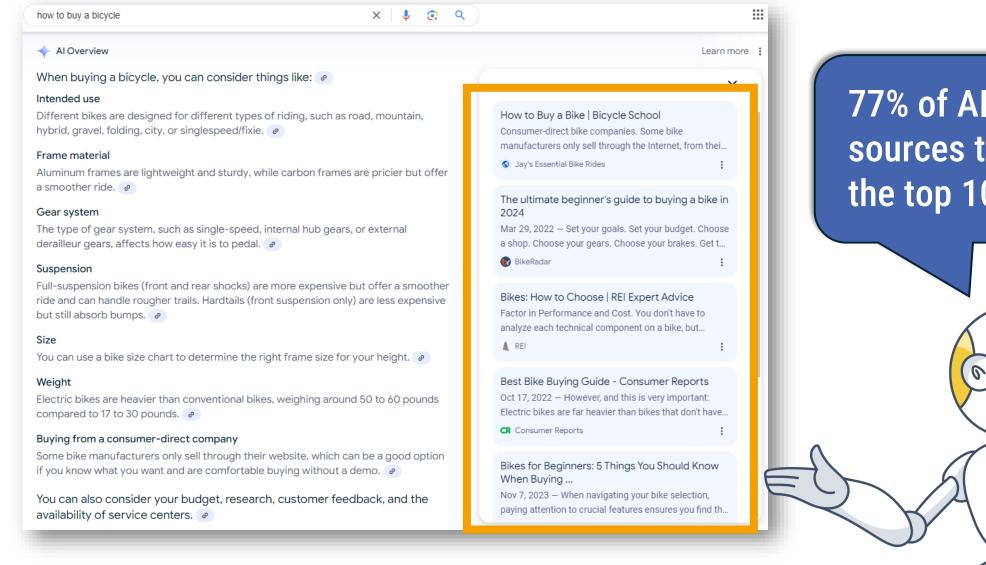


50% of AIOs have a source matching the #1 organic result





Full research paper at bit.ly/aio-impact





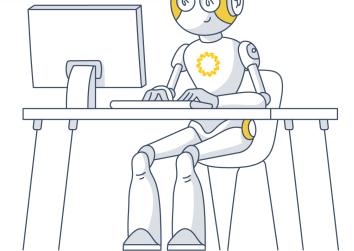


### So how do you appear in an AIO?

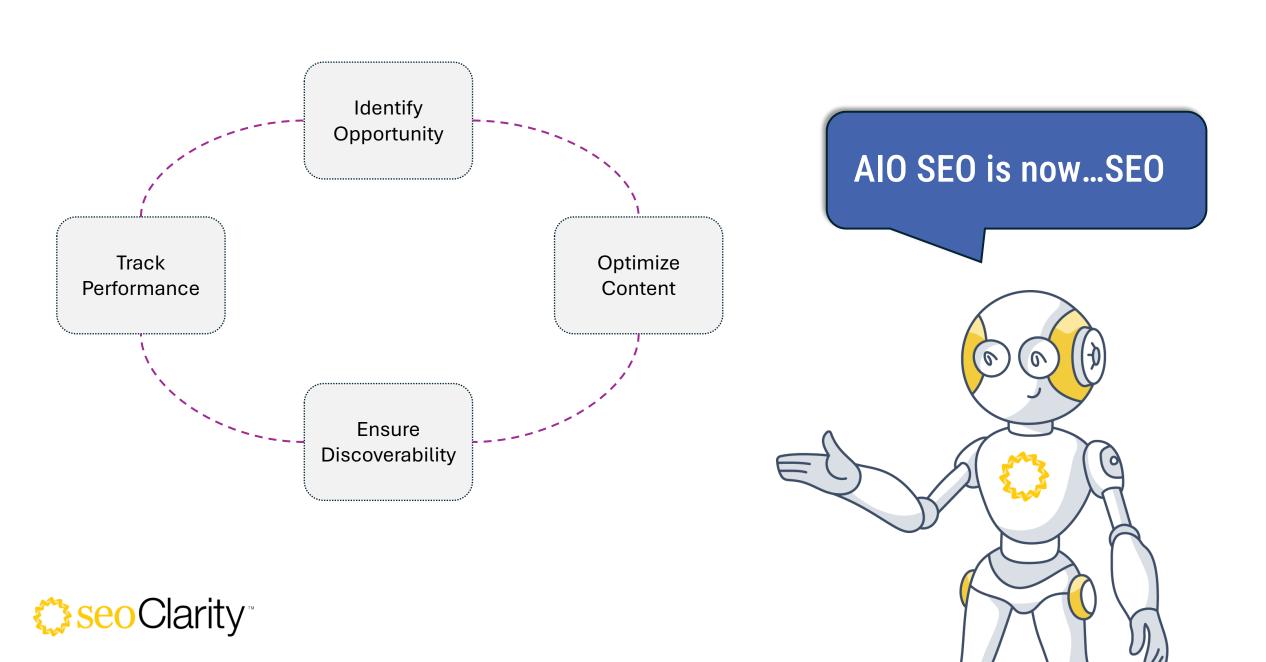
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## Impact of Google's Al Overviews: SEO Research Study











**Kevin Indig •** 1st Growth Advisor (Hims, Toast, Reddit) | Hypergrowth Partner **View my blog** 

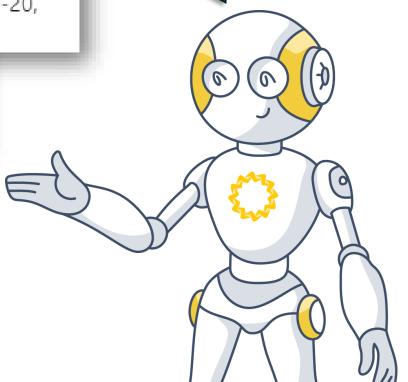
3h • 🔇

Higher organic rank increases AIO citation chances, but lower ranks aren't out of the game. They can shine in AIOs if they provide value-driven insights.

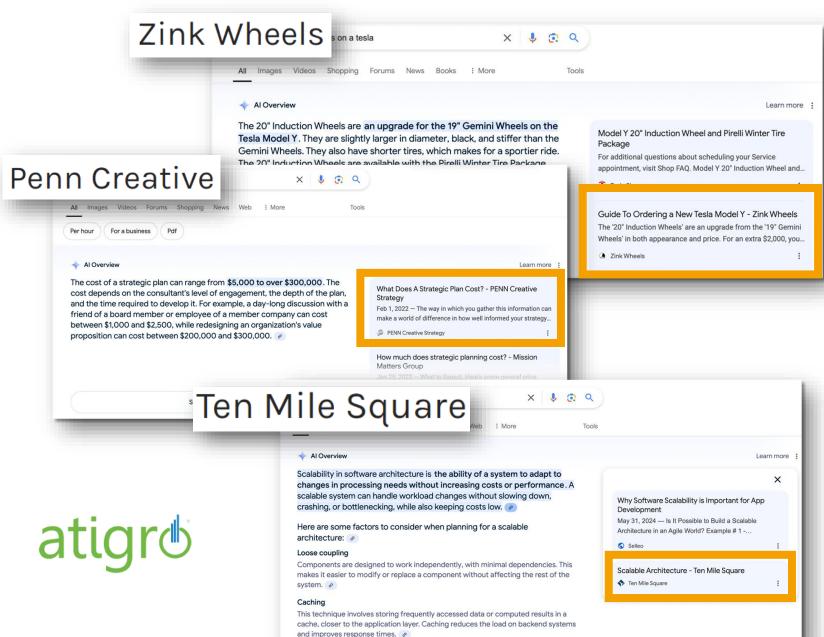
Freaking down the top 20 organic positions for Al Overview citations brings an interesting shift: 40% of URLs cited in Al Overviews rank between positions 11-20, while only 21.9% sit in the top 3.

Even if you're not in the top 3, well-structured content still has a chance to land in Al Overviews if it provides information that relates to specific sections in AlOs and gives a better answer than others.

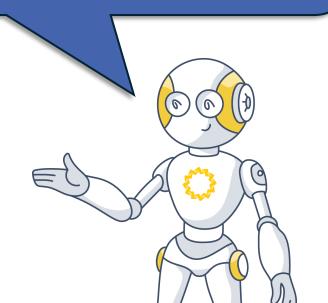
### But lower-ranked pages still have a chance!







Atigro Agency used seoClarity Content Fusion to get all these clients into AIO sources





**Should I want to try to appear in AIOs?** 

SEOCLARITY RESEARCH STUDY

### Impact of Google's Al Overviews: **SEO Research Study**

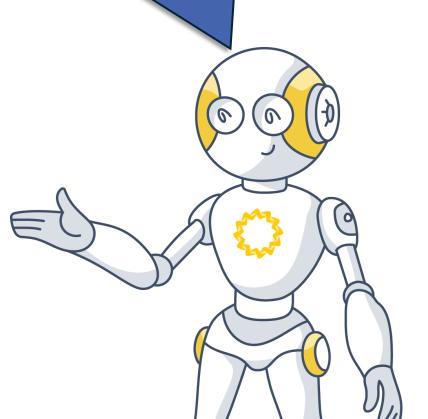




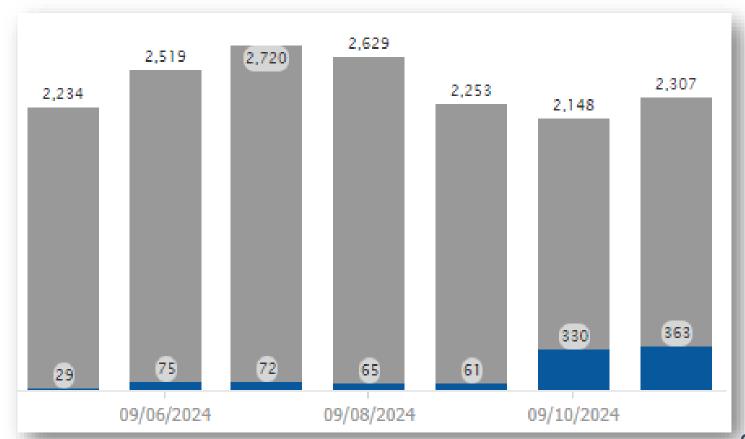




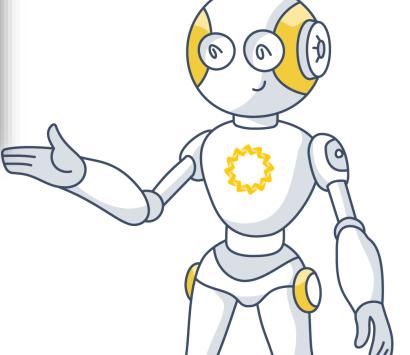
Keep in mind though...
AlOs represent a tiny
fraction of the traffic
potential of most sites







...and they are very volatile from day to day!



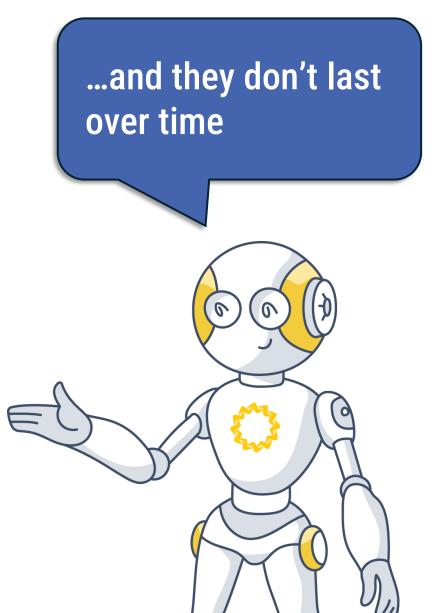


#### **Key Stats**

For keywords where the Al Overview appeared for at least 20 out 31 days:

- 0 keywords saw 100% URL consistency
- 96% of the URL changes were also domain changes
- 91% of URLs studied were removed from the AIOs at some point
- Just 43% of removed URLs returned to the AIO later in the month







#### What's on the horizon?

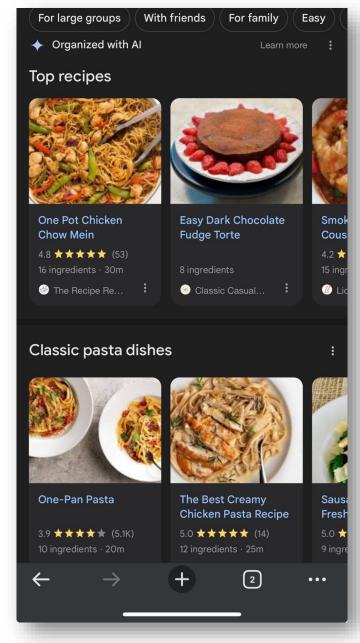
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## Impact of Google's Al Overviews: SEO Research Study

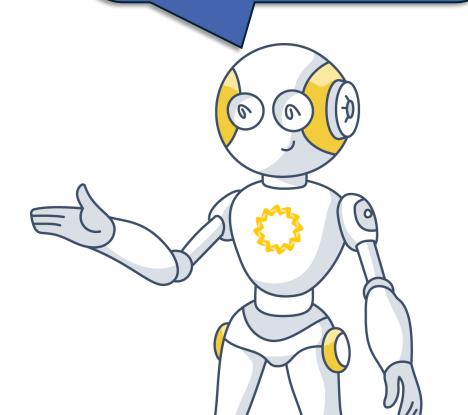








"Organized with Al" results now live for recipes. Google says will roll out to other verticals in the future



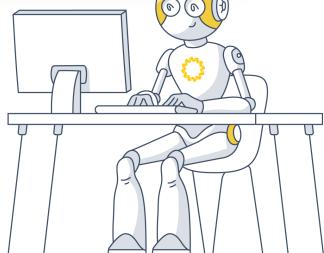


### So what did we learn?

SEOCLARITY RESEARCH STUDY

# Impact of Google's Al Overviews: SEO Research Study







#### So what did we learn?

AIOs show for ~4% of all KWS

Intent is mostly Informational

AIO SEO is...SEO (& AI content optimization)

AIOs likely not impacting traffic much



